Cisco

700-551 Exam

Cisco Express Security for Account Managers Exam

Questions & Answers
Demo

Version: 9.0

Question: 1

Which are three elements of the Cisco security practice pathway? (Choose three.)

A. Delivery and Support
B. Marketing and Sales Execution
C. Foundation and Platform Support
D. GTM Planning
E. Business Drivers
F. Lead generation

Answer: B, D, E

Question: 2

Which are three key products and benefits of the Datacenter threat-centric solution? (Choose three.)

A. Predictive intelligence through Umbrella and Talos
B. Proactive packet inspection through Stealthwatch
C. Automated policy enforcement with ASAv
D. Software-defines segmentation through TrustSec
E. Deep visibility and data analytics through Stealthwatch
F. Identity-based policy management through Meraki

Answer: C, D, E

Question: 3

Which are two key products and benefits of the Campus and Branch threat-centric solution? (Choose two.)

A. Cloud security policy management through CDO
B. Fuzzy Fingerprinting
C. Trojan and malware protection with NGIPS
D. Enhanced zero-day and DDoS attacks through NGFW

Answer: C, D

Question: 4

Which incentive program lets you showcase Cisco technologies cost-effectively?

A. Solution Incentive Program
B. Technology Migration Program
C. Express Security Program
D. Teaming Incentive Program
E. Not for Resale Program

Answer: B

Question: 5

Which are three key security vectors customers need to monitor to overcome security challenges? (Choose three.)

A. Data Center
B. Hackers Device
C. SaaS and Cloud Platform
D. Campus & Branch
E. Cloud Apps
F. Malware Protection

Answer: A, D, F

Question: 6

What is a great option for new customers within Platform Selling?

A. Platform sale
B. License sale
C. Platform subscription sale
D. Appliance sale

Answer: B

Question: 7

Which are three key customer issues with vulnerable cloud? (Choose three.)

A. Malware attacks are expensive
B. Lack of protection from cloud apps
C. Solution to does not extend to cloud
D. Employees apps usage is not visible
E. Appropriate level of access
F. Complex mobile management

Answer: A, B, F

Question: 8

What component of NGFW and NGIPS provides a unified image, which includes the Cisco ASA features and FirePOWER Services?

A. Cloudlock
B. Next Generation IPS
C. Meraki MX
D. Firepower Threat Defense
E. Advanced Malware Protection

Answer: A